## Goals and Objectives

## What's important to you?

To clearly understand your needs, take a moment to review this list to determine what's important to you

|  | Importance<br>Low > > > High |   |   | h      |
|--|------------------------------|---|---|--------|
| Financial Management and Cash Flow Planning                                |                              |   | Ū | Notes: |
| Paying off debts and / or mortgage   | 1                            | 2 | 3 |        |
| Staying ahead of the cost of living  | 1                            | 2 | 3 |        |
| Developing a financial reserve   | 1                            | 2 | 3 |        |
| Investments Planning & Asset Allocation                                    |                              |   |   |        |
| Implement a disciplined savings and investment plan                        | 1                            | 2 | 3 |        |
| Principal should be safe   | 1                            | 2 | 3 |        |
| Professional asset management  | 1                            | 2 | 3 |        |
| Retirement Planning  |                              |   |   |        |
| Retiring early and comfortably   | 1                            | 2 | 3 |        |
| Ensuring my funds last through retirement                                  | 1                            | 2 | 3 |        |
| Affording travel & hobbies   | 1                            | 2 | 3 |        |
| <u>Risk Management / Insurance Planning</u>                                |                              |   |   |        |
| Family income protection in case of death, disability, or critical illness | 1                            | 2 | 3 |        |
| Surviving possible unemployment  | 1                            | 2 | 3 |        |
| Ensure continuity of business operations in event of any health issues     | 1                            | 2 | 3 |        |
| Financial Security for Long-Term Health-Care                               | 1                            | 2 | 3 |        |
| Estate Planning  |                              |   |   |        |
| Preserving my estate for my beneficiaries                                  | 1                            | 2 | 3 |        |
| Leaving a Legacy   | 1                            | 2 | 3 |        |
| Tax Planning   |                              |   |   |        |
| Reduce my taxable income   | 1                            | 2 | 3 |        |
| Build tax-free income  | 1                            | 2 | 3 |        |
| Your Unique Situation  |                              |   |   |        |
| Learning to invest wisely  | 1                            | 2 | 3 |        |
| Plan for leisure activities (travel, boat, RV, etc.)                       | 1                            | 2 | 3 |        |
| Plan a major expenditure (home, cottage, vehicle, wedding, etc.)           | 1                            | 2 | 3 |        |
| Owning my own business   | 1                            | 2 | 3 |        |
| Paying for a child or grandchild's education                               | 1                            | 2 | 3 |        |
| Charitable giving  | 1                            | 2 | 3 |        |

Name\_\_\_\_\_

